

**WINTER INSTITUTE FOR ADVANCED GRADUATE ADMISSIONS PROFESSIONALS**  
**“EFFECTIVE GRADUATE ENROLLMENT MANAGEMENT**  
**IN TIMES OF DECLINING RESOURCES”**

Pointe Hilton Tapatio Cliffs Resort  
Phoenix, AZ  
January 21 & 22, 2010

**THURSDAY, JANUARY 21**

**8:30 - 9:00 am** *Registration and continental breakfast*

**9:00 - 9:15 am** *Welcome and Introductions*

Cammie Baker Clancy, Chair, Professional Development Committee  
Assistant Director, Center for Graduate Programs  
Empire State College, State University of New York

Jeffery Johnson, NAGAP President  
Associate Dean for Graduate Admissions and Student Affairs  
Tulane University School of Public Health and Tropical Medicine

**9:15 - 10:30 am**

**Organization and Management of the Graduate/Professional School or Division**

Daniel J. Bennett, Chair, NAGAP Education Committee  
Assistant Dean, Graduate Division  
University of California- Los Angeles

Kristin Williams, NAGAP Past President  
Assistant Vice President of Graduate and Special Enrollment Management,  
The George Washington University

Jeffery Johnson, NAGAP President  
Associate Dean for Graduate Admissions and Student Affairs  
Tulane University School of Public Health and Tropical Medicine

**10:30 - 10:45 am Break**

**10:45 am - 12:30 pm**

**Making Strategic Decisions and Maximizing the Use of Technology in the Graduate Enrollment Management Process**

John Drew  
Director of Computing and Information Resources  
University of Washington Graduate School

Julia Carlson  
Director of Graduate Education Services  
University of Washington Graduate School

**12:30 pm - 1:30 pm** *Luncheon*

**1:30 - 2:45 pm**

**Legal Issues: Assessing Policies and Procedures to Address Potential Liability**

James M. Vaseleck  
Associate Counsel and Executive Assistant to the President  
The Law School Admission Council

**2:45-3:00 pm Break**

**3:00 - 4:30 pm**

**International Issues in Graduate Enrollment Management**

Myron Thompson

Executive Director, Associate Provost of the Graduate School  
University at Buffalo, State University of New York

Kristin Williams, NAGAP Past President

Assistant Vice President of Graduate and Special Enrollment Management  
The George Washington University

**5:00 pm Reception (Guests are welcomed to attend with participants)**

*(Followed by dinner on your own)*

**FRIDAY, JANUARY 22**

**9:00 - 9:30 am Continental Breakfast**

**9:30 - 11:45 am**

**Analyzing and Coping with Ethical Issues:  
Recognizing the Dangers – Discerning the Solutions**

Paul Pless

Assistant Dean for Admissions and Financial Aid at the University of Illinois College of Law

Donald A. Resnick, NAGAP Past President

Vice President for Enrollment and Student Services at Dowling College

James M. Vaseleck

Associate Counsel and Executive Assistant to the President  
The Law School Admission Council

Lawrence White

Vice President and General Counsel at the University of Delaware

**12:00 - 1:00 pm Luncheon**

**1:00 - 2:15 pm**

**Open Forum: Discussion on Issues Facing Graduate Education**

*Attendees and Institute faculty*

**2:15 - 3:45 pm**

**Plenary: The Future of Graduate Education and the Challenges  
to Graduate Enrollment Management**

Karen P. DePauw

Vice President and Dean for Graduate Education at Virginia Tech  
Chair of the Board of Directors of the Council of Graduate Schools (CGS)

**3:45 pm Closing Discussion and Remarks**

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